



**WINDOW TINT &
TRUCK BED LINER**

GROUPON™

GROUPON DEALS

There are three promotions. They will begin immediately.

- 1) **Full Vehicle Window Tint Promotion:** Customer gets M1 Full Vehicle Tint for \$169 (Listed \$249 Value)
- 2) **Roll-Up Windows Window Tint Promotion:** Customer gets Roll-Up Window Tint for \$79 (Listed \$119 Value)
Groupon Fine Print: Limit 1 per person, may buy 1 additional as gift. Valid only for option purchased. Limit 1 per vehicle. By appointment only. \$40 upcharge for large SUVs window tint. \$80 upcharge for VW Beetles & Corvettes on full vehicle window tint. \$25 upcharge per window to remove pre-existing tint. \$100 upcharge per window to remove pre-existing tint with defrost lines.
- 3) **Truck Bed Liner Promotion:** Customer gets Under Rail Bedliner for \$495 (Listed \$649 Value)
Groupon Fine Print: Limit 1 per person, may buy 1 additional as gift. Bed liner is valid for Under-Rail only. Additional \$100 for Over-rail. Bed liner is valid for both long and short cabs. By appointment only. Not valid with other offers.

*All Groupon documents can be found on the Intranet

CANNED RAPS

SALES: Thank you for calling Drive-In Autosound _____, How can I help?

CUSTOMER: I have a Bed Liner Groupon that I bought & want to schedule an appointment

SALES: Great. I can get that appointment setup for you right now. Are you looking for a particular day or just the next available appointment?

CUSTOMER: Whatever is open next.

SALES: Well, it looks like I can schedule you for _____. Were you looking to get anything else done that day?

CUSTOMER: No, just that.

(At this point sales needs to record NAME, NUMBER, CAR MAKE, MODEL, YEAR, Groupon REFERENCE #)

SALES: Thank you. Your appointment is set for _____ at 9am. Please remember to have your Groupon handy on your mobile device or printed out. Have a great day!

APPOINTY

WINDOW TINT GROUPON: Your Appointy Scheduler has been modified for Groupon. All operations in Appointy will remain unchanged by the Groupon addition. After choosing your store's location for an appointment, the customer will select "Window Tint Groupon" as their service, which will be under the "Groupon" category. The installation slots are 4 hours long and there are two drop off times each day

Store#4,6,9: 9am & 1pm


Store#1: 8am & 12pm. 12pm only on Saturday

You will need to work these tint jobs into your schedule.

TRUCK BED LINER GROUPON: A Drive-In Autosound employee must schedule all Truck Bed Liner Groupon appointments. There will be no "Groupon bed liner" choice on Appointy since we have one bay & cannot work any extra into the schedule. If someone calls your store asking to schedule an appointment you will need to go to Motor City's appointy and select "Truck bed Liner"

WHEN THE CUSTOMER ARRIVES

- **RECORD THEIR Groupon REFERENCE NUMBER**
- Fill out their customer information
- Tell them what their Groupon includes
- Explain their upgrade options
- Make them aware of vehicle-specific extra costs
- Calculate their total & have them sign
- Run through their final package with them one more time
- **REDEEM THEIR Groupon ASAP BEFORE ANY WORK ON THEIR VEHICLE IS STARTED!** (redemption instructions below)
- ***There is one Groupon sheet for Truck Bed Liner and One for Window Tint



CUSTOMER INFORMATION

Name: Jada Smith
 Cell #: 719-555-5050
 Email: jsmith@gmail.com
 Date: 7/28/16
 Ticket #: 199675
 Salesperson: Jay
 Installer: Andrew
 Make/Model: Honda Accord
 Year: 2014
 VIN #: HGCM82G33E004352
 Reference #: 1234-5678

SALESPERSON CHECKLIST


Required Upgrades
 Optional Upgrades
 Total Cost & Signature
 Claim Reference Number

FINAL SALE INFORMATION

Upgrade Cost: \$290
 Signature: Jada Smith

Groupon™

ROLL-UPS TINT Groupon
MESA 1 Tint by Solar Gard



TINT APPLICATION

Roll-Ups Tint Included (\$79 Groupon)..... \$0
 Upgrade to Full Vehicle Tint →

UPGRADES*

M2 FILM..... \$30
 M3 FILM..... \$60
 M4 FILM..... \$190
 M5 FILM..... \$190


REQUIRED UPGRADES

Tint Removal.....\$25 x ___ windows = \$
 Removal w/ defrost..\$125 x ___ windows = \$

DISCOUNTED EXTRAS*

2-ZONE CLEAR BRA..... \$160
 5-ZONE CLEAR BRA..... \$300
 7-ZONE CLEAR BRA..... \$750

FULL VEHICLE TINT Groupon
MESA 1 Tint by Solar Gard



TINT APPLICATION

Full Vehicle Tint Included (\$169 Groupon) \$0
 Upgrade from Roll-Up Groupon.....\$90

UPGRADES*

M2 FILM..... \$50
 M3 FILM..... \$100
 M4 FILM..... \$250
 M5 FILM..... \$250

REQUIRED UPGRADES

Tint Removal.....\$25 x 2 windows = \$50
 Removal w/ defrost..\$125 x ___ windows = \$
 Large SUV..... \$40
 VW Beetle..... \$80
 Corvette..... \$80

DISCOUNTED EXTRAS*

2-ZONE CLEAR BRA..... \$160
 5-ZONE CLEAR BRA..... \$300
 7-ZONE CLEAR BRA..... \$750

*These discounted rates only valid with purchase of Window Tint Groupon

REDEEMING THE Groupon

Customers will bring their Groupon voucher printed out, or it may be on their mobile device. For print, you need the **Reference Number** to redeem a Groupon.

How to Redeem Print

- Log into the Groupon Merchant Center @ merchants.groupon.com
- UN: @driveinautosound.com P/W:
- Click the barcode icon
- Type in the Redemption Code & Bill Total*
- *****IMPORTANT: Bill total will always be how much the Groupon cost originally in Groupon even if the customer upgrades! Customer will be responsible for paying tax at this time on groupon & upgrades**

How to Redeem Mobile

- Simply click the "Mark as Redeemed" button
- Enter Bill Total*
- *****IMPORTANT: Bill total will always be how much the Groupon cost originally in Groupon even if the customer upgrades! Customer will be responsible for paying tax at this time on groupon & upgrades**


Groupon Number
#2523-ZR

Groupon

One full auto detail service

Xtreme Auto Details

The amount paid for this voucher (\$79.00) with Xtreme Auto Details NEVER EXPIRES. The promotional value expires March 05, 2014.



XXXX-XXXX

The Fine Print
 Limit 1 per person. Limit 1 per vehicle per visit. Appointment required. 48hr cancellation notice or \$30 fee may apply. Extra fee for large or excessively dirty vehicles. Must use promotional value in 1 visit.

How to Use This
 1. Pull up Groupon with our mobile app for print it out.
 2. Appointment required. Call (214) 250-7005 and mention your Groupon.
 3. Present Groupon upon arrival.
 4. Enjoy!

Redeem at
 23885 Pebble Run Place
 Sterling VA 20156
 571-250-7005

Rules
 These are the restrictions that apply to every Groupon voucher (unless the Fine Print specifies an exception). This voucher has two separate values: (a) the amount paid, and (b) the promotional value. The amount paid will never expire and may be applied toward any goods or services offered by the merchant if the original goods or services specified on the voucher are no longer available. The promotional value is the additional value beyond the amount paid, and it will expire on the expiration date above (unless prohibited by law).

Redemption and Refund
 Redeemable only at Xtreme Auto Details for the goods or services listed above. If the merchant refuses to honor this voucher, Groupon will refund the purchaser the amount paid.

Not redeemable for cash (unless required by law). Doesn't cover tax or gratuity. Promotional value can't be combined with other offers. Not redeemable. Unauthorized reproduction, resale, modification, or trade prohibited. Xtreme Auto Details is the issuer of this voucher. Purchase, use, or acceptance of this voucher constitutes acceptance of these terms. This voucher is transferable. For more information, visit <https://admin.groupon.com/terms>.

We're here to help! (888) 350-6061 | <https://admin.groupon.com/support> | Mon-Fri 9am - 5pm CST | Support ID: 2523-ZR-117305

GROUPON & TYLER

- All tickets must be billed to the Groupon AR Account (FGROUPON) at the groupon cost
- If customer elects to upgrade you will process a different ticket for the upgrade amount
- Write Groupon Reference# in PO# Spot
- Customer is responsible for tax on the entire ticket. Even if they do not upgrade you will perform a ML for the tax amount

Groupon Deal	Product #	Groupon Cost
Roll Up Tint Groupon	RUGROUPON	\$79
Full Tint Groupon	FTGROUPON	\$169
Bed Liner Groupon	XLGROUPON	\$495

PRICE BREAKDOWN

ITEM	BREAKDOWN	PRICE
Roll Up Groupon (RUGROUPON)	Tint Insup Car Mesa1	\$71.10 \$7.90
Full Tint Groupon (FTGROUPON)	Tint Insup Car Mesa1	\$71.10 \$7.90
Bed Liner Groupon (XLGROUPON)	XBL Insup Install Car	\$295 \$20 \$180

IMPORTANT: Groupon users, much like Google+ users, rely on reviews for a great percentage of their decision making when purchasing Groupons. Please ensure every Groupon customer clearly understands what they are purchasing & that they walk out thrilled with their new tint or liner. Groupon has a review board that links directly to our current & future sale pages.

